

Job Title: Community Engagement Executive

Reporting To: | Events & Area Fundraising Manager

Job Summary:

The postholder will be responsible for overseeing a range of community relations, marketing, communications, supervisory and fundraising activities.

The postholder will be responsible for taking a proactive approach in raising the charity profile within the communities we serve.

Main Duties of the Post:

The duties and responsibilities of the post will be undertaken in accordance with the policies, procedures and practices of MAAC which may be amended from time to time.

The Community Engagement Executive will expand and deepen the commitment of both existing and new community supporters in line with MAAC's business plan. You will:

- Work with the Events & Area Fundraising Manager to support the delivery of the fundraising strategy, developing regional plans to support growth and development, focusing on building strong and long-lasting relationships which will increase income and loyalty to the charity.
- Achieve agreed annual and longer-term targets, including income targets and community engagement targets.
- Work with the Head of Fundraising & Marketing and the Events & Area Fundraising Manager to create MAAC's first 'Community Hub' facility in our Shrewsbury shop.
- Lead on planning activity and managing bookings for the 'Community Hub', using the facility to maximise opportunities to engage with community groups and organisations within the area.
- Support planning and implementation for rolling out the 'Community Hub' model to other parts of the region, helping to establish a programme of activities and an effective booking system.
- Provide support to Fundraising Executives to manage and oversee the new 'Community Hubs', providing cover if needed.
- Provide support to the MAAC retail network, leveraging these community touch points to attract and increase support.
- Utilise the Airbase and Headquarters (ABHQ) project to forge links with communities, organisations, and small businesses in and around the local area.
- Support the planning and implementation of community-focused activity and events at ABHQ.
- Provide support for special community fundraising-related projects as determined by the Head
 of Fundraising & Marketing and/or the Events & Area Fundraising Manager.
- Inspire, develop, and manage supporters to achieve agreed objectives by offering outstanding, tailored stewardship to build emotional loyalty and maximise value through cultivation.
- Ensure each supporter has a stewardship plan in place which best fits their motivations, utilising the cross-organisation portfolio of products and engagement opportunities to raise awareness of MAAC's impact and relevance.

Midlands Air Ambulance Charity Job Description



- Increase the capacity of our volunteer workforce by providing training in fundraising, creating a bespoke fundraising toolkit, and improving information-sharing between our volunteers.
- Keep abreast of the fundraising landscape generally across the region, spotting opportunities, emerging trends and aligning with MAAC's objectives and priorities.
- Develop compelling proposals which reflect the needs and the impact of MAAC on communities.
- Play an active role linking with the wider fundraising team, to ensure join up around specific areas of fundraising focus.
- Manage donor records on MAAC's CRM system, ThankQ, to ensure records are up-to-date and use the CRM to produce regular reports to analyse/monitor progress.
- Assist in the delivery of our CPR/Bleed control training programme within the community.
- Give presentations, talks and pitches to a variety of audiences to increase awareness of MAAC and generate support for the charity.
- Provide support and guidance to those who wish to raise funds for MAAC including awareness on legislation, health and safety issues, and licensing regulations.
- To attend as requested meetings and development training courses and to undertake any other duties that may arise and fall logically within your remit.

The Charity is committed to safeguarding and promoting the welfare of all stakeholders. All post holders are subject to a satisfactory Disclosure and Barring Service check (DBS) and satisfactory employment references, as well as identification, prohibition, qualification and barred list checks, which will be required before commencing duties.

Midlands Air Ambulance Charity Job Description



ADDITIONAL INFORMATION

This job description should be regarded as a guideline of the duties required and is not definitive. This job description is not intended to be an exhaustive list of activities, but rather an outline of the main areas of responsibility. The nature of the post and the organisation is such that duties may be reviewed in the light of changing circumstances following consultation with the post holder. The post holder will be required to adopt and undertake different or new duties as may be required in line with professional and service development.

CHARITY POLICIES & PROCEDURES

All employees must adhere to and perpetuate all Charity policies and procedures including those relating to Fraud management, Whistleblowing, Information governance, Code of Conduct, Health and Safety, Confidentiality, No Smoking at Work and Equal Opportunities in Employment, including responsibilities under the Disability Discrimination Act. Failure to do so may result in disciplinary action.

HEALTH & SAFETY AT WORK ACT

The post holder is required to take responsible care for the health and safety of him/her and other persons who may be affected by his/her acts or omissions at work. The post holder is also required to co-operate with the charity to ensure that statutory and charity safety regulations are adhered to.

MANAGING RISK: MAINTAINING SKILLS & LEARNING FROM PROBLEMS

Reducing risk is everyone's responsibility. All staff in the charity must attend training identified by the Chief Executive. The charity uses risk assessments to predict and control risk and the incident reporting system to learn from mistakes and near misses and so improve the service provided. All employees are expected to ensure they are familiar with and adopt the Infection Prevention and Control policy/procedures and all safe-working practices required in their work activity" and specifically with reference to hand hygiene and aseptic techniques.

CONFIDENTIALITY

All employees must observe and comply with the requirements of the Data Protection Act 2018, and associated legislation, and with the Common Law Duty of Confidentiality. The unauthorised use or disclosure of donor, staff or other personal information is a disciplinary offence and also could result in a prosecution for an offence or action for civil damages under the Data Protection Act 2018, or associated legislation.

CONTINUING PROFESSIONAL DEVELOPMENT

There is a requirement to participate in the Charity's Appraisal and Review process. Employees are required to attend training as required by the Charity to help them perform their role safely and competently and to ensure the safety of others. This includes induction and refresher training at charity set intervals, as defined in the Workforce management policy.

REGISTRATION

If applicable, you are required to be fully registered with the appropriate association for your post and for you as post-holder. Failure to produce confirmation of current registration with the appropriate body will mean that you will not be permitted to commence (or continue with) your duties, nor will you be paid for those duties for the period of delay, until such time as you are able to provide this confirmation. **NB:** It is your duty to ensure that your registration is kept up to date.

DISCLOSURE AND BARRING SERVICE (DBS)

Post holders whose work involve, or may involve, direct contact with vulnerable adults and/or children, and/or with access to managing accounts, are subject to DBS checks every three years. Where you work directly with vulnerable adults or children, under the conditions of the Rehabilitation of Offenders Act 1974, as amended, you are not entitled to withhold information about convictions which otherwise might be considered 'spent'. There is an ongoing obligation to declare any civil or safeguarding issues, investigations, convictions and cautions against you, during the course of your employment

Midlands Air Ambulance Charity Job Description



SAFEGUARDING

The Charity has a zero-tolerance approach to the abuse of children, young people and vulnerable adults. All employees are required to promote and safeguard the welfare of children and young people and comply with the Local Safeguarding Children Board Procedures and the Children Act (1989, 2004).

TRAVEL TO OTHER SITES

You may be required to travel to any of the airbase locations or locations where fundraising events take place. Please complete the travel expenses form. Expenses will not be paid where travel expense forms are not fully completed.

SMOKING STATEMENT

The Charity is a NO SMOKING environment. Smoking in all areas of the building and premises is prohibited. Smoking may only take place in non-public areas.

DIVERSITY AND EQUAL OPPORTUNITIES

The Charity welcomes all persons without regard to age, ethnic, or national origin, gender or sexual orientation, religion, lifestyle, presenting illness, marital or parental status or disability. We aim to provide a non-judgemental service at all times.